

INVESTMENT HIGHLIGHTS

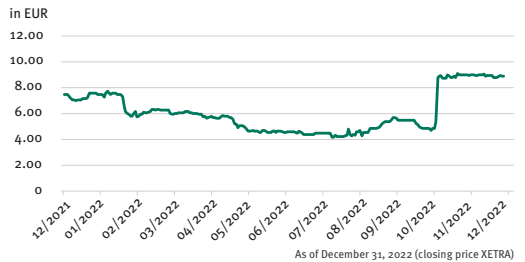
- 🔌 **KROMI** is the global pioneer in optimizing tool availability and use and has a distinctive industry expertise as a result of its decades of experience.
- 🔌 **KROMI** offers its customers optimal customized tool management solutions with services in the four areas of competence **TOOLS, LOGISTICS, TECHNOLOGY** and **DATA**.
- 🔌 With four locations in Germany and four international subsidiaries, **KROMI** maintains international business activities with customers in a total of 12 countries in Europe and around the world.
- 🔌 **KROMI** operates independently of tool manufacturers and combines data management, efficient machining and logistics processes and optimized tool procurement to create a unique competitive advantage for its customers.
- 🔌 With its networked IT-based tool management and controlling systems, **KROMI** enables the digitization of tool management and Industry 4.0, helping its customers to benefit from the trends of the future.
- 🔌 **KROMI** has a strong equity base (equity ratio as of 30/06/22: 59.1 %) and, thanks to strong customer loyalty and a very high proportion of recurring revenues, is characterized by a high degree of planning reliability.

KEY DATA

German Securities Code	AoKFUJ
ISIN	DE000AoKFUJ5
Stock exchange symbol	K1R
Industry	Industrial goods
Trading segment	General Standard
Type of shares	No-par value bearer shares (no-par shares)
Share capital	4.124.900 EUR
Initial listing	March 8, 2007
Designated Sponsor	M. M. Warburg
Freefloat	14.59%
Market capitalization	EUR 36.3 million

As of December 31, 2022
(closing price XETRA)

SHARE PRICE



KEY FIGURES

	2019/20	2020/21	2021/22
Revenues	69.4	76.4	80.5
Sales revenue growth (%)	-7.1	10.0	5.3
EBIT	0.1	0.7	1.2
EBT	-3.0	0.3	0.8
Consolidated net profit / loss	-3.2	0.3	1.1
Equity ratio (%)	52.1	51.2	59.1
Cash flow from operating activities	7.2	4.8	3.3
Net Debt	11.1	10.7	10.2
Employees	204	191	212

In EUR million (unless otherwise stated)

FINANCIAL CALENDAR

27/02/2023	Annual General Meeting
27/02/2023	Publication half-yearly financial report

CONTACT

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CORPORATE PROFILE

- **KROMI** covers all stages of tool management and offers manufacturing companies in Germany and abroad complete outsourcing of the supply of precision tools.
- **KROMI** combines traditional tool trading with decentralized tool supply via automatic dispensers in the customer's production area and networked IT-based tool management and controlling systems using industry 4.0 strategies.
- **KROMI's** strategy is based on its ability to configure customer-specific tool management solutions from an extensive range of services, which offer customers maximum benefits throughout the partnership depending on the operating model.
- The aim of **KROMI's** business activities is to optimize the supply of its customers' operating resources on a long-term and sustainable basis and to ensure that the right operating resources are available in the right place at the right time.
- **KROMI** is currently represented at four locations in Germany and four abroad (Slovakia, Czech Republic, Spain and Brazil) as well as active in seven other European countries.
- **KROMI's** customer portfolio currently includes customers predominantly in the general mechanical engineering, automotive supplier and aerospace industry.

MANAGING BOARD



Bernd Paulini | CEO

- Member of the managing board since 2012
- More than 20 years experience at KROMI
- Dipl. Ing. (IHS) for Production Engineering and Machine Tools



Christian Auth | CFO

- Member of the managing board since 2019
- Several years of experience as CFO of subsidiaries of MAN Truck & Bus AG in Southeast Asia and Eastern Europe
- Responsible for finance, human resources, investor relations and IT

TOOL MANAGEMENT



TOOLS

Variety from one source
Cost-optimized organization of the entire tool supply for the customer



LOGISTICS

100% availability on site
Modular KROMI ToolCenter (KTC) for optimal warehousing to have the right tool in the right place at the right time



TECHNOLOGY

Optimal costs per component
Consulting for the optimization of machining by the KROMI Engineering Process (KEP)



DATA

Ready for industry 4.0
Digitalization of usage and tool data for transparent usage analysis to know exactly what is happening on the ground