

## INVESTMENT HIGHLIGHTS

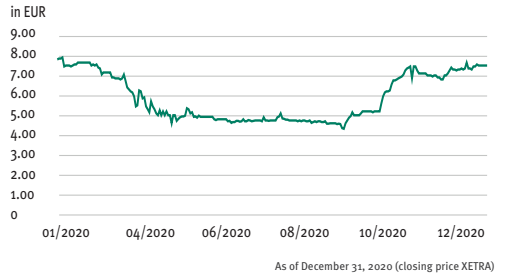
- ➊ **KROMI** is the global pioneer in optimizing tool availability and use and has a distinctive industry expertise as a result of its decades of experience.
- ➋ **KROMI** offers its customers optimal customized tool management solutions with services in the four areas of competence **TOOLS**, **LOGISTICS**, **TECHNOLOGY** and **DATA**.
- ➌ **KROMI** operates independently of tool manufacturers and combines data management, efficient machining and logistics processes and optimized tool procurement to create a unique competitive advantage for its customers.
- ➍ With its networked IT-based tool management and controlling systems, **KROMI** enables industry 4.0 and the digitization of tool management and therefore benefits from the trends of the future.
- ➎ With four locations in Germany and four international subsidiaries, **KROMI** maintains international business activities with customers in a total of 12 countries in Europe and around the world.
- ➏ **KROMI** has a strong equity base (equity ratio as of 30/06/20: 52.1 %) and, thanks to strong customer loyalty and a very high proportion of recurring revenues, is characterized by a high degree of planning reliability.

## KEY DATA

German Securities Code	AoKFUJ
ISIN	DE000AoKFUJ5
Stock exchange symbol	K1R
Industry	Industrial goods
Trading segment	General Standard
Type of shares	No-par value bearer shares (no-par shares)
Share capital	4.124.900 EUR
Initial listing	March 8, 2007
Designated Sponsor	M. M. Warburg
Freefloat	15.00%
Market capitalization	EUR 30.94 million

As of December 31, 2020  
(closing price XETRA)

## SHARE PRICE



## KEY FIGURES

in EUR million	2016/17	2017/18	2018/19	2019/20
Revenues	74.3	80.4	74.8	69.4
Sales revenue growth (%)	6.7	8.2	-7.0	-7.1
EBIT	2.0	-1.0	-0.9	0.1
EBT	1.6	-1.4	-1.3	-3.0
Consolidated net profit / loss	1.1	-2.0	-1.1	-3.2

## FINANCIAL CALENDAR

26/02/2021	Publication half-yearly financial report
30/09/2021	Publication of Annual Report

## CONTACT

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## CORPORATE PROFILE

- **KROMI** covers all stages of tool management and offers manufacturing companies in Germany and abroad complete outsourcing of the supply of precision tools.
- **KROMI** combines traditional tool trading with decentralized tool supply via automatic dispensers in the customer's production area and networked IT-based tool management and controlling systems using industry 4.0 strategies.
- **KROMI's** strategy is based on its ability to configure customer-specific tool management solutions from an extensive range of services, which offer customers maximum benefits throughout the partnership depending on the operating model.
- The aim of **KROMI's** business activities is to optimize the supply of its customers' operating resources on a long-term and sustainable basis and to ensure that the right operating resources are available in the right place at the right time.
- **KROMI** is currently represented at four locations in Germany and four abroad (Slovakia, Czech Republic, Spain and Brazil) as well as active in eight other European countries.
- **KROMI's** customer portfolio currently includes customers predominantly in the general mechanical engineering, automotive supplier, aerospace and marine engine building industries.

## MANAGING BOARD



**Bernd Paulini | CEO**

- Member of the managing board since 2012
- More than 15 years experience at KROMI
- Dipl. Ing. (IHS) for Production Engineering and Machine Tools



**Christian Auth | CFO**

- Member of the managing board since 2019
- Several years of experience as CFO of subsidiaries of MAN Truck & Bus AG in Southeast Asia and Eastern Europe
- Responsible for finance, human resources, investor relations and IT

## TOOL MANAGEMENT



### Tools

Variety from one source

Cost-optimized organization of the entire tool supply for the customer



### Logistics

100% availability on site

Modular KROMI ToolCenter (KTC) for optimal warehousing to have the right tool in the right place at the right time



### Technology

Optimal costs per component

Consulting for the optimization of machining by the KROMI Engineering Process (KEP)



### Data

Ready for industry 4.0

Digitalization of usage and tool data for transparent usage analysis to know exactly what is happening on the ground